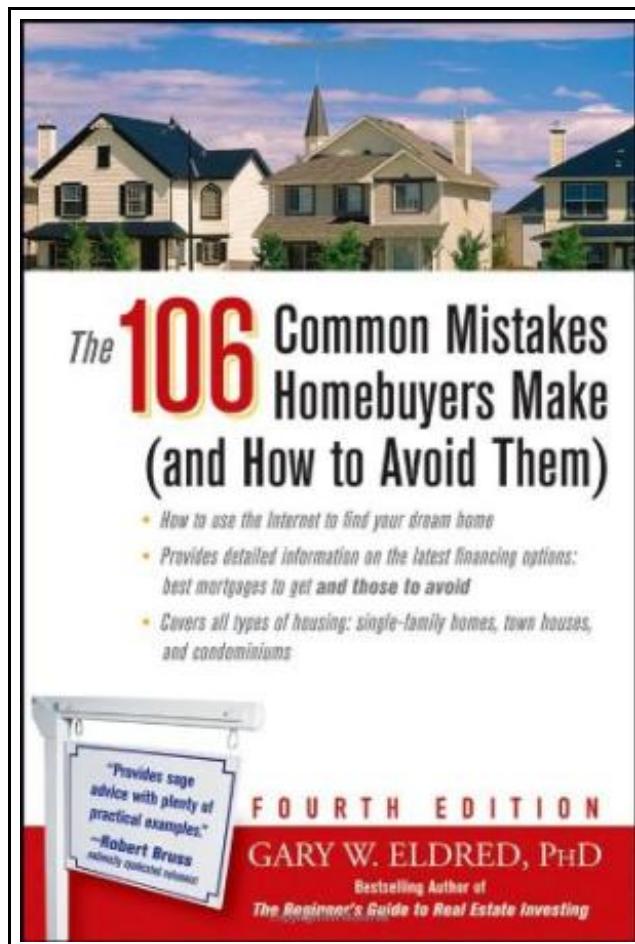


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\* Buying into an upscale neighborhood thata s moving downscale  
\* Underestimating utilities and other costs  
\* Allowing your agent to negotiate for you  
\* Letting fear get the better of you and not buying at all  
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